



The MODEM

An introspective journey towards ourselves as decision makers

The most advanced holistic model for managerial decision making skills

*Seminar developed and led by
Dr. Yehuda Hamovitz*

The MODEM is a highly interactive seminar aimed at enhancing and improving decision taking processes by empowering the decision maker rather than by providing him with recipes.

The participants go through an inner self journey of five milestones in the attempt to strengthen themselves and explore new internal powers.



Dr. Yehuda Hamovitz:

- Senior associate – founder at DH&A
- PhD in Organizational behavior
- Top advisor to top managements
- Most influential lecturer



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The five milestones are:

1. **Me** – the one who takes the decisions.
2. **Others** – the influencing environment in which the decision is taken.
3. **Decisions** – improved attitude toward better decisions.
4. **Emotions** – understanding and manipulating the emotions involved.
5. **Mistakes** – how to deal with them and how to avoid them.

1st Milestone: Me

- a. Who is me?
- b. How do I define myself?
- c. What are my expectations from myself?
- d. Where do I want to go?
- e. What are my interests?

2nd Milestone: Others

- a. Who are my “significant others”?
- b. What should I tell them?
- c. What do I want to tell them?
- d. What do I want to achieve?
- e. How to become influential?

3rd Milestone: Directions

- a. What is the right way for me?
- b. How would I find the right way?
- c. How to choose between the ways?
- d. The dilemma: Short or Sure?
- e. How to avoid the matrix?



4th Milestone: Emotions

- a. How do I feel while taking decisions?
- b. How to overcome anxiety?
- c. How should I manage my energies?
- d. How should I deal with resistance?
- e. How to feel good with myself?

5th Milestone: Mistakes

- a. How should I handle mistakes I already did?
- b. How should I avoid future mistakes?
- c. How should I overcome my failures?
- d. How to cope with bad times?
- e. How to feel good about my mistakes?

The MODEM seminar aimed at:

CEOs, CxOs, Board members, Executives, Directors,
Senior managers, Decision takers

Duration: 2 full days

Hours: 09:00-17:00

Max. Number of participants: 16

For further information:

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